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# WESTHAUSER'S NURSERIES

## Growers of Small Fruit Plants

SAWYER, MICHIGAN

### INTRODUCTORY

We are glad to present our 1926 Booklet to our many customers and friends. We appreciate the business we have had in the past, and it is our constant aim to satisfy you. We would appreciate your confidence in the future, and in this spirit we solicit your orders. A large part of our savings are accomplished by doing away with expensive and picturesque Catalogues. And bring our offerings to you in an inexpensive way. After years of experience, and careful study we believe our list of plants are the varieties to plant for success. The different varieties listed are True-to-Name. We do not consider our duty done until we count you a satisfied customer.

### OUR LOCATION

Our plants are grown near the shores of Lake Michigan on land especially adapted to produce the long rooted, hardy kind. In other words, they are as good as the best, barring none regardless of price. We are located in the heart of the Michigan Fruit Belt at Sawyer, Berrien County, Michigan, on Pere Marquette Railroad, two hours by rail to Chicago, where prompt transfers are made to all points.

**TERMS**—Cash with order. We will book your order when one-third of the amount accompanies the order. And shipment will be made when balance due has been received. Remit by check, draft or money order.

Ten per cent cash discount on orders accompanied by cash on all named strawberry plants reaching us by March 1st. This works all in your favor, you will be sure that you get the varieties you want as our stock is complete at that time. Better look circular over and decide today.

**REFERENCES**—Every merchant in Sawyer and Express Agent.

### OUR GUARANTEE

Our plants are fresh dug, carefully labeled and packed, True-to-Name. Should any prove otherwise, we will replace same. It being understood between purchaser and ourselves that we are not liable for any greater amount than stock paid for.

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#### CERTIFICATE OF INSPECTION No. 4498

This is to certify, that the Nursery stock of W. Westhauser, Sawyer, Michigan, has been examined, and is found apparently free from dangerous insects and dangerously contagious tree and plant diseases. This certificate is void after July 31st, 1926.

L. R. TAFT,  
Chief Horticulturist.

Bureau of Agricultural Industry,  
Lansing, Mich., October 31, 1925.

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Illinois, April 15, '25.

Westhauser's Nurseries, Sawyer, Mich.  
Gents:

I have just finished planting the Grape plants you sent me and will say you certainly did your best to satisfy me. I appreciate them and furthermore every one I believe will grow as they are real good plants. Please accept my heartfelt thanks.

Thankfully yours,  
CHARLES OSTERMAN.

## DESCRIPTION OF STRAWBERRIES

**SENATOR DUNLAP.** (Per.) Medium early. The best general purpose variety. There are more Dunlaps sold than all other strawberry plants together; adapted to all localities. The fruit is dark red with glossy finish, shading to a deep scarlet on the under side. The meat is a bright red all through and exceedingly juicy. It succeeds everywhere and with everybody—the new beginner as well as with the veteran grower—but should not be allowed to mat too quickly. For a medium-sized productive early to midseason berry you need not hesitate to plant Dunlap.

**CHARLES I.** Earliest berry to ripen. Good plant-maker; fruit large and firm. The big money in strawberry growing is usually made at the start of the season before the market is overstocked. Charles I ripens nearly a week before any other strawberry and is very productive, yielding more quarts of large fine looking berries than any other early variety. A strong fertilizer and a good grower. Berries large, regular in form, and of good color and quality. This valuable early strawberry continues to produce large, fine looking berries till the last picking.

**GIBSON.** (Per.) Medium late. The Michigan market berry. Has no superior. Dark red, firm, retains size and quality to the last berry. Berries are large and regular in shape, holding their size well to the end of the season. Flavor is neither sweet nor sour, but just right for canning. Extremely productive, in fact we know of no variety that will produce more quarts of berries per acre than the Gibson. A strong vigorous plant that withstands adverse conditions admirably. We recommend it and know you will not make any mistake in planting Gibson.

**AROMA.** Late. Large berry, good shipper, always bringing good price; extra fine plants. One of the most popular late varieties. Holds its size well throughout all the pickings. Berry is roundish—conical, smooth and perfect in form and of a beautiful bright glossy red in color; very firm and of high quality. Its rich aromatic flavor has suggested its name. The habit of spreading which this variety possesses opens the way for the sunlight to reach the crowns. The leaves are broad, clean and smooth and of dark green color.

**PREMIER.** (Per.) No early variety equals Premier; long season; produces heavy crop; deep red, high quality berries. Plants are large, have good root system. Most nursery men were over sold last year and had to return late orders. Order early.

**EATON.** Heavy bearer. Berries large, dark red, perfect in shape. Unusually firm and hardy and are therefore recommended for long distance market. A berry that holds its color.

**COOPER.** Claimed to be the largest berry plants. This berry has only been on the market a few years; it is of beautiful color, delicious flavor, creating an unusual demand wherever grown. There is only a limited quantity of these plants this season, therefore our advice is—Order Early.

**BIG JOE CRAMPTON.** Highest quality; latest variety; excellent plant maker; first berry on stem is double. A money maker on account of coming after other berries are gone. Will sell at a premium at any market.

**GLEN MARY.** Strong, vigorous growing plants. The berries are large and prettily colored; always bring top prices. Heavy plant maker; can stand heavy soil.

**POKOMOKE.** Enormous bearer; mid-season. Berry stands long distance shipping well.

**CHAMPION EVER-BEARING STRAWBERRY.** The commercial everbearer. The originator, who lives in this locality, made a record of 5,632 quarts the first season on one acre which brought him \$2,059.20. We have our prices reduced and you will make no mistake in ordering some of these if for no other reason than your own table use, during late summer and fall.

**MASTODON EVER-BEARER.** It's hard to describe all the good qualities of this new wonderful everbearer. Very large, beautiful color and hardy. Mastodon sold in late summer and fall in Chicago and other markets. Where they were introduced for \$6.00 per sixteen quart crate. There is absolutely no better everbearing strawberry known. We were fortunate to secure a limited quantity of plants last season from the originator—and quote same to the first hundred customers at (not over 100 to a customer).



# Combination Orders for Small Plantings

## No. 1

25 Premier  
25 Gibson  
25 Big Joe Crampton  
25 Champion Everbearer

**\$1.25**

## No. 2

100 Premier  
100 Gibson  
100 Big Joe Crampton  
100 Champion Everbearer

**\$3.50**

## No. 3

50 Champion  
50 Progressive  
10 Mastodon

**\$3.00**

## No. 4

200 Champion  
200 Progressive  
50 Mastodon

**\$8.00**

## No. 5

6 Concord Grape Plants  
3 Moore's Early Grape Plants  
3 Niagara Grape Plants

**\$1.50**

## No. 6

12 Concord Grape Plants  
6 Moore's Early Grape Plants  
6 Niagara Grape Plants

**\$2.50**

## No. 7

6 King Red Raspberry  
6 Cumberland Black Raspberry  
6 Concord Grape Plants  
50 Champion Everbearer Strawberry

**\$2.00**

## No. 8

12 King Red Raspberry  
12 Cumberland Black Raspberry  
12 Eldorado Blackberry  
100 Champion Everbearer Strawberry

**\$4.00**

Remarks:—

**BLACK RASPBERRIES**

**CUMBERLAND.** The largest and best Blackcap, hardy and very productive, our fruit growers plant this variety to a large extent.

**PLUM FARMER.** An early ripening variety; very thrifty and stocky. Brings good prices, being the first on the market.

**RED RASPBERRIES**

**EARLY KING.** Produces a large crimson, firm berry; holds color and ships well. The attractiveness of the berry assures fancy price in any market.

**CUTHBERT.** An early ripening variety, still going strong. One of the largest raspberries.

**BLACKBERRIES**

**ELDORADO.** Hardy, thrifty; berries are large and juicy.

**CURRENTS**

**Wilder Red.** One of the best growers, red color, heavy bearer.

**GRAPES**

**CONCORD (Black).** Most popular Grape for commercial and home use. Grows on any kind of land if not too wet, very hardy.

**NIAGARA (White).** Bunches very firm; highly flavored.

**MOORE'S EARLY.** Matures two to three weeks earlier than Concord, resembles Concord. Larger berry, smaller bunches.

**GLADIOLI**

**HALLEY.** Salmon pink, with creamy blotch.

**AMERICAN.** Lavender, pink, free bloomer.

**PEACE.** White, large flower.

**PRINCEPINE.** Brilliant scarlet with white blotch in throat.

**SCHWABAN.** Soft, pure yellow; little red stripes.

**36 Flowering Gladioli for \$1.00**

Gentlemen:

Received plants all O. K. first class shape, have them all set. Please duplicate my order. 1,000 Senator Dunlaps, 100 Everbearers, Progressives.

Yours truly,  
G. A. REESE & SON.

Westhauser's Nurseries, Sawyer, Mich.

Dear Sirs:

I received the Grape Plants and Raspberries. Must say they are better than I ever expected.

Yours very truly,  
JNO. P. MARTYR.

Westhauser's Nurseries, Sawyer, Mich.

Dear Sirs:

My plants were received, planted within two days after reaching here. Thanks for same. I am well pleased with them.

Yours truly,  
M. E. EMERY.

Kansas, April 14, '25.

Iowa, April 17, '25.

Illinois, April 14, '25.

## PRICE LIST

## SPRINGBEARING STRAWBERRY PLANTS

	25	50	100	200	300	500	1,000	5,000 or More
Mixed Plants .....	\$ .25	\$ .40	\$ .50	\$ .90	\$1.15	\$1.50	\$2.50	
Senator Dunlap (per.) .....	.30	.45	.60	1.00	1.25	1.75	3.00	\$2.90
Gibson (per.) .....	.35	.50	.70	1.20	1.50	2.00	3.50	3.25
Charles I (per.) .....	.40	.60	1.00	1.50	1.80	2.25	4.00	
Premier (per.) .....	.40	.60	1.00	1.50	1.80	2.25	4.00	
Eaton (per.) .....	.40	.60	1.00	1.75	2.25	2.75	4.75	
Cooper (per.) .....	.50	.75	1.40	2.00	3.00	3.75	6.00	
Big Joe Crampton (per.) .....	.50	.75	1.40	2.00	3.00	3.75	6.00	
Glen Mary (per.) .....	.40	.60	1.00	1.50	1.80	2.25	4.00	
Pocomoke .....	.40	.60	1.00	1.75	1.80	2.25	4.00	
Aroma (per.) .....	.40	.60	1.00	1.80	1.80	2.60	4.50	

## EVERBEARING STRAWBERRIES

Progressive .....	.50	.75	1.25	1.90	2.25	4.00	6.75	
Champion .....	.50	.75	1.25	2.00	2.75	4.25	7.50	
Mastodon .....	2.50	5.00	9.50					

MIXED STRAWBERRY plants are from the lots of which we have dug an over-supply. Rather than keep them over we quote them at \$2.50 per thousand.

## BLACK RASPBERRY PLANTS

	25	50	100	200	300	400	1,000
Cumberland .....	\$ .75	\$1.25	\$2.25	\$3.50	\$5.00	\$7.50	\$18.00
Plum Farmer .....	.75	1.25	2.00	3.25	4.50	6.50	16.00

## RED RASPBERRY PLANTS

Early King .....	.75	1.25	2.25	3.25	4.50	8.50	16.00
Cuthbert .....	1.00	1.50	3.00	4.50	6.50	9.50	20.00

## BLACKBERRY PLANTS

Eldorado .....	.75	1.25	2.00	3.50	5.00	7.50	16.00
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## CURRANTS

	Each	Doz.	25	50	100	200	300	400	1,000
Wilder Red .....	\$ .25	\$1.50	\$2.50	\$4.50	\$8.00	\$14.00	\$20.00	\$24.00	\$50.00

## GRAPE PLANTS

	Each	Doz.	25	50	100	200	300	400	1,000
Concord. 2 yr. old <del>/</del> .....	\$ .25	\$2.00	\$3.25	\$6.00	\$10.00	\$18.00	\$22.50	\$25.00	\$50.00
Concord. 2 XX .....	.20	1.50	2.75	4.00	7.00	13.50	18.00	21.00	35.00
Concord. 1 yr. old <del>/</del> .....	.15	1.25	1.75	3.50	5.75	10.00	14.00	16.50	36.00
Concord. 1 XX .....	.10	.75	1.35	1.75	3.75	5.25	8.00	9.50	22.00
Niagara .....	.25	2.00	3.50	5.00	9.00	17.00	22.00	28.00	70.00
Moore's Early .....	.25	2.00	3.00	4.50	8.00	15.00	20.00	24.00	60.00

## ORNAMENTALS

SPIREA V. H. Known as Bridal Wreath. A mass of snow white blossoms, and fragrant. Each, 18c; 6, \$1.00; 12, \$1.95; 20, \$3.85; 100, \$12.60.

## CLIMBING ROSES

DOROTHY PERKINS. Grows from 10 to 15 feet in one year. Red and pink. Each, 30c; 6, \$1.50; 100, \$12.50.

## GLADIOLI

	Each	6	Doz.	25	50	100
Halley .....	\$ .10	\$ .40	\$ .80	\$1.50	\$3.00	\$5.00
America .....	.15	.50	.90	1.75	3.25	6.00
Peace .....	.15	.50	.90	1.75	3.25	6.00
Princepine .....	.15	.50	.90	1.75	3.25	6.00
Schwaban .....	.15	.50	.90	1.75	3.25	6.00
Our pure breed Collection .....			.50	.90	1.60	3.00

Westhauser's Nurseries, Sawyer, Mich.

Ohio, April 8, '25.

Dear Sirs:

I received the 5,000 grape plants and they are real nice. Kindly send me your price list early next season, as I will need some more. Enclosed find money order for 1,000 more grape plants and currants to be shipped at once.

Yours very truly,  
JOHN ZIMMERMAN.